

# IATF<sup>®</sup> 2023

The AfCFTA marketplace

PROMOTED BY



IN COLLABORATION WITH



HOSTED BY EGYPT



Cairo, Egypt

9 - 15 November 2023

[www.intrafricantradefair.com](http://www.intrafricantradefair.com)

## IATF2023 Buyer Pre-Qualification

**Connecting  
African Markets**



# 1. Buyer Pre-Qualification

## Introduction

Thank you for taking the time to complete the buyer pre-qualification. By completing the pre-qualification form you have the opportunity to participate as a buyer across multiple platforms.

If you need any assistance with completing the form, please contact the Intra-African Trade Fair Team on +27 (0)10 496 3500 or email us on

## Terms and Conditions

Please note that by ticking this box, you adhere to the terms and conditions applicable to Intra-African Trade Fair. Yes, I have read and agree to the

## Personal/Contact Information

Title

First Name

Last Name

Job Title

Mobile Number

Email

## Company Information

Company Name

Address Line 1-3

Town/City

State/Province/Region/County

ZIP/Postal Code

Country

Mobile Number

Email

Website

# About Your Company

## Profile

Please tell us a little more about your company and your line of business by completing this 50-word profile that gives us a good understanding of you and your business. This will assist us through the approval process of your application.

## Which industry sectors do you operate in?

Agriculture/Agribusiness  
Basic Metal Production  
Chemical industries  
Clothing/Textiles  
Construction  
Creative Industries  
(Apparel/Arts/Fashion/  
Film/Music/Television)  
Diaspora  
Education  
Engineering  
Financial Services  
Food and Beverage  
Freight Forwarding

Health Services  
ICT  
Infrastructure  
Innovation  
Logistics  
Manufacturing  
Mining  
Oil and Gas  
Standards  
Tourism  
Transport  
Utilities (Water; Gas; Electricity)  
Youth Start-ups  
Other (Please specify):

## What is the size of the company you are employed by?

0 - 20  
21 - 50  
51 - 80  
81 - 100  
101 +

## **What is your company's annual spend on products/services?**

US\$ 10,000 – 100,000

US\$ 100,001 – 1,000,000

US\$ 1,000,001 – 5,000,000

US\$ 5,000,001 and above

## **What is the annual turnover/revenue of the company you are employed by?**

US\$ 10,000 – 100,000

US\$ 100,001 – 1,000,000

US\$ 1,000,001 – 5,000,000

US\$ 5,000,001 and above

## **Do you source and purchase any goods and services outside your business' country of operation?**

Yes

No

## **If you answered yes for the above question, where do you sell to?**

African Sources

Foreign Sources

## **For foreign sources, provide the product details**

Eg. China - Plastics, Cosmetics; India- Food Spice, textile

Country - Products

## **Do You have Products you would like to sell outside your business country of operation?**

Yes

No

**If yes, kindly provide details of your products.**

# Target Sectors

## Industry sectors of interest?

Agriculture & Agro-processing  
Automotive  
Clothing & Textiles  
Construction & Infrastructure  
Consumer goods  
Creative Industries,  
including Entertainment  
Diaspora  
Education  
Energy & Power  
Engineering  
Finance

Health & Pharmaceuticals  
ICT  
Innovation  
Logistics  
Manufacturing  
Mining  
Standards  
Tourism  
Transport  
(road, rail, maritime, air)  
Youth Start-up

## Region

What are the main geographical regions that you are interested in doing business with?

# Complete this section to attend the IATF2023

**9 - 15 November**

Egypt International Exhibition Centre and  
Al Manara International Conference Centre, Cairo, Egypt

## Objectives

### What is your primary objective for visiting?

Gather industry knowledge and learning through talks or presentations  
Visit different exhibitor stands to see what is new and interesting in the industry  
Talk to as many suppliers as possible in order to achieve specific business objectives  
Meet with existing suppliers and partners to discuss current or past business  
Networking to meet new people in order to create new opportunities  
Meet with a few specific people or companies that I wanted to do deals with

# Attendance

## Which days will you be attending the show?

Thursday, 9 November 2023  
Friday, 10 November 2023  
Saturday, 11 November 2023  
Sunday, 12 November 2023  
Monday, 13 November 2023  
Tuesday, 14 November 2023  
Wednesday, 15 November 2023

## Are you interested in attending the Conference?

The IATF2023 Conference promises to be among the most important events on the 2023 African business calendar. Confirm your attendance today for the chance to join Africa's top business and political leaders as they share insights on the theme 'Connecting African Markets'. This is a conference not to miss if you are interested in trading or investing in Africa.

Yes  
No

## Which days will you be attending the IATF2023 Conference?

Thursday, 9 November 2023  
Friday, 10 November 2023  
Saturday, 11 November 2023  
Sunday, 12 November 2023

Country of residence

- ID Number
- ID Document Upload
  
- Passport First Name
- Passport Last Name
- Nationality
- Passport Number
- Passport Issue Date
- Passport Expiry Date
- Passport Issued by Country
- Passport Document Upload
- Date of Birth

### How did you hear about the show?

- Billboards
- Direct Mailers
- Industry Association
- Industry Event
- Invitation from an Exhibitor
- Invitation from the Organizer
- Online Advertising
- Print Advertising
- Radio
- Social Media
- TV
- Delegate Ticket
- Word of Mouth

## Privacy

I hereby give authorization to be contacted in the following ways:

- Emails from exhibitors
- Emails from other buyers
- Emails from delegates

### Privacy Policy Agreement

By leaving this box checked and submitting your details you give the organisers permission to make contact with you for necessary information pertaining to the show and you agree to our privacy policy.