

#### EMBASSY OF THE UNITED REPUBLIC OF TANZANIA **CAIRO**

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Ref. TZC/T. 10/1

10, Anas Ibn Malek Street, Cairo - A.R.E.

### Egyptian African Businessmen Association (EABA),

1154 Omar Ibn Alkhattab Street, SHERATION - CAIRO

Attention: Eng. Yousery El - Sharkawy,

President of EABA

The Embassy of the United Republic of Tanzania in Cairo presents its compliments to your esteemed offices and has the honour to forward herewith a detailed list of all of local exhibitions (which were held and will be hold), in Tanzania during the current year of 2023.

Also, we are glad to attach herewith, a "Concept Paper" with regard to the forthcoming DAR-ES-SALAAM INTERNATIONAL TRADE FAIR, which is considered to be the largest trade event in the United Republic of Tanzania. It will be held from 28th June till 13th July, 2023.

This is for the kind information of GAFI's Management, and also to seek your kind assistance to propagate these exhibitions among the different Egyptian business institutions and organizations - (on the level of both governmental business sectors as well as the private ones).

Please accept the assurances of the Embassy of Tanzania's

highest consideration TED REP

Cairo, 08th May, 2023

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Tina la Mannock	Aoro Daime & D.	February & Foulty Africa	. 2023	Agro-Foodpack Africa 2023 .		MedExpo Africa 2023		BuildExpo Africa 2023	Power & Energy Africa 2000	10707 BYPTY (0	Chunya Mineral Exhibition		Iwaonesho ya Biashara		able Wedding Trade		



	28 Mei-6 juni, 2023	28 Juni - 13 Julai, 2023	26 - 31 julia; 2023	30 Agoști -8 Septemba,	01 · 06 Septemba, 2023	19 - 26 Septemba, 2023	23 Septembr - 13 Oktoba, 2023	27 Septemba - 18 Oktoba,	01 - 31 Oktoba, 2023	08 - 14 Oktoba, 2023
	Bidhaa zote	Bidhaa zote	Bidhaa zote	Bidhaa zote	Bidhaa zote	Bidhaa zote	Madini na bidhaa zake	Bidhaa zote	Bidhaa zote	Bidhaa zote
Fair Co. LTD	TCCIA Tanga	TanTrade	TCU	-TCCIA Mwanza	ORCKibaha	OOIs	1		Bagamoyo	1
	Tourism Festival and Trade Exhibition	Maonesho ya Biashara ya Kimataifa ya Dar es salaam (DITF)	Universities	Maonesha va Hand	.		Teknolojia, 2023		Utamaduni, 2023 Maonesho va wiki wa:	Kitaifa, 2023

- N		
21 - 30 Oliman		03 - 09 Desemba, 2023
Bidhaa zote	Bidhas act.	
Chato	TanTrade	
Lourism Festival and Trade Exhibition, 2023	The 7th Tanzania Industrial Ta	N. Tanat

NB: Tarehe za baadhi ya Maonesho yaliyoorodheshwa zinaweza kubadilika. Tafadhali tembelea ofisi za waandaaji ili kupata

## 1. What is Dar es salaam international Trade Fair

Dar es Salaam International Fair (DITF) is an annual event organized by TanTrade in collaboration with public and private sectors each year from 28th June to 13th July; DITF has positioned itself as an international Trade Promotion platform considered to be the largest of its kind in the Eastern and Central African Region in terms of the number of exhibitors and visitors.

### 2. The main objective of the DITF

The main objective of the DITF is to facilitate exhibitors to showcase and demonstrate their goods, services and technologies, reach new markets and explore new opportunities.

#### 3. DITF Dates

Every year the Dar es Salaam International Trade Fair (DITF) begins at 28th June to

### 4. Product Categories

The range of exhibits in the trade fair covers wide range of products such as agricultural products, foodstuffs and beverages, textiles, garments and yarns, manufactured products, furniture, construction materials, automobiles, electrical goods and appliances, chemicals, cosmetics, timber and furniture, trade services, engineering products, machinery, electronics, computer software, energy, oil and gas and

# 5. Expected number of visitors and visitor profile

The Number of visitors averages to 300,000 and exhibitors profiles range from Importers, Wholesalers, Agents, Traders, Consumers, Business Executives, Governments Officials, Diplomats, Political Leaders and members of the General Public.

# 6. Supporting partners and Promoters of the Trade Fair

Supporting partners of the Trade fair includes, Private manufacturing companies, telecommunication companies, Private sectors association, Financial Institutions like Banks, Ministries, International Development Organizations, Embassies and Mass media.

## 7. Key Highlights of the Trade Fair

### 11. Exhibitor charges

Participation space consists of shared pavilions, stand alone, self-built and open spaces. The participation cost during DITE are shown as follows

# 1.1 Exhibition Space Charges

Na,	Shared Pavilions – Minimum 9m²	Cost per square meter	Cost per
A.	International Pavilions;	Local	square meter Foreign
	7. Corner stands	US\$. 210	US\$. 210
	2. Normal stands : 0 : 1 : 1 : 1 : 1 : 1 : 1 : 1 : 1 : 1	US\$. 160	US\$. 160
B.	3. Raw Space Tented Area;	US\$. 110	US\$. 110
	1. All Hassan Mwjnyi	Tsh. 100,000	US\$100
	2. Denjamin Mkapa (1995) 3. Jakaya Kiwete 4. Selous 5. Manyara 6. Mikumi		
	7. Katavi 8. Mafia	1	
. 8	Stand-alone Pavilion		
<u> </u>	elf-built Pavilion	Tsh. 80,000	US\$100
.   C	Open Area for machinery display (minimum	1sh. 50,000	US\$. 70

# 1.2 Other Service Charges

<u>A.</u>	Waste Collection	Local Exhibitor	Foreign Exhibitor
B.	Exhibitor badges inclusive in the space package	Tshs. 20,000 Tshs. 3,000	US\$. 25 US\$. 2
C. D. E.	Extra badges Pre-Fair Seminar @25,000 x 2 Hire of extra chairs — Plastic per day Standard per day	Tshs. 30,000 Tshs. 50,000 Tshs. 500 Tshs. 2,000	US\$. 25 US\$. 25 US\$. 0.5 US\$. 1
	Hire of extra table - small per day	Tshs. 3,000 Tshs. 2,000	US\$ 2
	Branding and decoration (Sec. )	Tshs. 5,000	US\$. 1 US\$. 2 US\$. 150

H.	Charges of extra usage of electricity	Tale 000 and	
<b>    .</b>	Booth construction for publish	Tshs. 300,000	US\$, 200
7	Booth construction for exhibitors who opt to raw space - minimum 9sgm	or Tshs. 200,000	US\$. 120
J.	Private cleaning services - minimum 9sqm pe	Tshs. 5,000	US\$. 3
<u> </u>	Hire of Ceremonial Dome per day Kiosks	Tshs. 1.000,000	US\$, 500
	Restaurante	Tehs. 920,000	US\$. 500
	- SOWETO -Others  Advertisements - Wall painting - Outside 60m²/portion - Neon sign - On wall - Wall advert - Karume Hall - Catalogue - Colored full page - Colored half page - B/W full page - B/W half page - Water tanks (3 pcs) - Street Name Bill Board	300,000 1,500,000 750,000 700,000	US\$. 600 US\$. 200 US\$. 350 US\$. 300 US\$. 260 US\$. 230
	Placement per Gazebo	Tshs. 2,000,000	US\$. 1,000
F	Placement per OB Van		US\$. 850

1.1 Car Parking charges

		The street of th		
		e	Local	Foreign
	A.	Car Parking VIP Park - Seasonal	exhibitor	exhibitor
.	B.	Outside Parking Ca-	Tshs. 500,000	US\$. 230
	<u>v.</u>	Contingent	Tshs. 50,000	US\$. 40
		Outside Parking daily	Tshs. 300,000	US\$ 210
		and the state of t	Tshs. 10,000	US\$. 5
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1.2 Entrance Charges

A. Adults per day  B. Children per day	Local Visitors Tshs. 3,000 Tshs. 1,000 Tshs. 4,000 Tshs. 1,000	Foreign Visitors US\$. 1.8 US\$. 0.5 US\$. 2.2 US\$ 1.8
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### 12. Utilities

 The fairground complex in general is being supplied with ample water for various purposes

- The 240v electricity is in constant supply in the pavilions have enough sockets and overhead lighting, however exhibitors may contact TanTrade for additional adjustment to suit their needs
- The availability of internet service at International Hall. This service is provided by TTCL
- Security system for the fair grounds
- Sewage removal

### 13. Business Centre

The Business Services Bureau (BSB) located in the office of the Directorate of Research and Planning, stand No 82A offers Secretarial services, Photocopying, Binding, Typing, etc. A nominal fee is charged for the service rendered.

#### Contact Details

Director General

Tanzania Trade Development Authority (TanTrade)

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Block A, Kilwa Road, Tanzania

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Dar es salaam

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